

Course Title:				Leadership Development					
Course Code:				BUL7261					
Course Coordinator				Prof. Jyoti Sharma					
Credits				3-0-0					
Evaluation Scheme Total 100 Marks									
Quiz (Total 20 Marks)				Assignment/Project (Total 20 marks) (Minimum Two Assignments or one Project)		Mid-Term	Major Examination	Total	
Quiz I (5 marks)	Quiz II (5 marks)	Quiz III (5 marks)	Quiz IV (5 marks)			20 marks) (1 ½ Hour Duration)	(40 marks) (3 Hour Duration)	100 Marks	
WEEKS				TOPICS TO BE COVERED					
Week 1				Leadership Defined, Evolution of leadership, Leadership theories (traditional, Behavioral)					
Week 2				Case Study application on Traditional and behavioural theories of Leadership along with presentations of HBR case studies by students					
Week 3				Leadership Theories (contingency), Types of leadership, leadership styles,					
Week 4				Case Study application of Contingency theories of Leadership; leadership types along with presentations of HBR case studies by students					
Week 5				leadership skills, Role of followers in the process of leadership					
Week 6				Leadership and conflict management, authentic leadership					
Week 7				Case Study application of leadership and conflict management along with presentations of HBR case studies by students					
Week 8				Motivation and Leadership, Understanding role of power and influence in leadership, presentations of HBR case studies by students					
Week 9				Case Study applications of Motivation, and use of power and influence, along with presentations of HBR case studies by students					
Week 10				Leadership and group dynamics, decision making styles,, Techniques & strategies and Leadership; case study applications					
Week 11 (17th -21st March, 2025)				Mid-Term					
2nd May, 2025				Showing of Mid-Term Answer Sheets					
Week 13				communication strategies for effective decision making and case study applications; along with presentations of HBR case studies by students					

Week 14	Leadership and understanding human behavior (personality, learning attitudes and perception), case study applications; along with presentations of HBR case studies by students
Week 15	Personality characteristics and behaviors of effective leader, case study applications; along with presentations of HBR case studies by students
Week 16	Role of Leaders in Organizational Culture and Change, case study applications; along with presentations of HBR case studies by students
Week 17 (5th -9th May, 2025)	Revision Week – Case Studies and Role Plays
Week 18 (13th – 22nd May, 2025)	Major Examinations
29th May, 2025	Showing of Major Exams Answer Sheets

Course Outcomes:

CO1: The students will be able to identify the impact of changing from employee to leader and personality characteristics on leadership behavior.

CO2: Students will be to understand and apply leaders' role in implementing and managing change; motivation and communication strategies to manage team performance effectively.

CO3: Decision making skills will be inculcated among the students to gather, assess, and use information to make informed and well-reasoned decisions as a leader.

Recommended Books:

- Northouse, Peter G. Leadership: Theory and Practice. SAGE Publications
- Yukl, Gary A. Leadership in Organizations. Pearson/Prentice Hall.
- Carl D. Glickman, Stephen P. Gordon, Jovita M. Ross-Gordon, Supervision and Instructional Leadership: A Developmental Approach, Pearson Publications
- Gerald C. Ubben, Larry W. Hughes, Cynthia J. Norris Principal, The: Creative Leadership for Excellence, Pearson Publications
- Gary A. Yukl Leadership in Organizations, Pearson Publications
- Carol J. Carter Joyce Bishop Sarah Lyman Kravits Keys to Success: Teamwork and Leadership, Pearson Publications
- Robert Stringer, Leadership and Organizational Climate (Prentice Hall Organizational Development Series), Pearson

Calendar of Quizzes/Assignment etc. to be provided as per below details and exact dates to be fixed in consultation with other course coordinators to avoid overlap of Quizzes of different courses.

Component	Date
Quiz-I	29th January, 2025
Quiz-II	28th February, 2025
Assignment-I	10th February, 2025
Mid-Term	17-21st March, 2025
Assignment-II/	21st April, 2025

Project Submission	
Quiz-III	11th April, 2025
Quiz-IV (Surprise Quiz)	28th April-2nd, May, 2025
Major Exam	13th – 22nd May, 2025

Note:

- 1. One surprise Quiz may be fixed out of Quiz-II, Quiz-III or Quiz-IV.**
- 2. In case of any deviation in evaluation methodology for courses such as AEC/VAC/SEC shall be mentioned accordingly. Thus, same shall be approved by the next BOS of school if not done earlier.**

Signature of Course Coordinator :