

## **Prof. Supran Kumar Sharma (प्रो.सुपर्ण कुमार शर्मा)**

Professor, School of Business, Faculty of Management

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### **Académie Qualification**

- **Ph.D.** on the topic “**Small Scale Industries in Punjab and Haryana: A Comparative Study**”, Kurukshetra University, Kurukshetra.(2004)
- M.Phil. with *First Class* on the topic “**Small Scale Industries in Haryana: A Case Study of Karnal District**”, Kurukshetra University, Kurukshetra (1999)
- **Post-Graduation** with *First Class* from Kurukshetra University, Kurukshetra(1996)

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### **Professional Qualification**

- ⇒ Qualified **State Level Eligibility Test for Lectureship (SLET)** conducted by K.U., Kurukshetra in the year 1997.
- ⇒ Qualified **National Educational Test (NET)** conducted by **UGC** in the year 1998.

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### **Specialization**

- Project Management, Entrepreneurship Development, Decision Science, Research Methods, Managerial Economics, Business Analytics
- Acquaintance with Econometrics & Statistics related computer Packages/Softwares like SPSS, E-views, GRETL, SYSTAT, STATA, DEAP, Minitab, Frontier and PIM.

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### **Positions**

- **Professor, School of Business, Faculty of Management, SMVDU - 22<sup>nd</sup> April, 2018 onwards**
- **Associate Professor 23<sup>rd</sup> April, 2015 to 22<sup>nd</sup> April,2018 at SMVDU**
- **Assistant Professor- 11<sup>th</sup> September,2006 to 23<sup>rd</sup> April,2015 at SMVDU**
- **Lecture- 24<sup>th</sup> June, 2005 to 11<sup>th</sup> September,2006 at SMVDU**
- **Lecture- July, 1999 to August 2004 with breaks at DAV (PG) College, Karnal**

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### **Administrative Positions Holding Presently**

- **Director, Directorate Quality Assurance-SMVDU.**
- **Director, UGC- MMTTC( Malvaiya Mission Teacher Training Centre- Under UGC, Gol)**
- **Chief Coordinator, Entrepreneurship Development Cell, SMVDU**

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### **Administrative Experience**

- **Former Dean, Faculty of Management, SMVDU (06 October, 2020 to 05 October,2023)**
- **Former Faculty In-Charge Central Library (Additional Charge),SMVDU (February, 2017 to September,2023)**
- **Member, University Investment Committee, SMVDU**
- **Former Director In-Charge, School of Business (2013-2014) SMVD University.**
- **Former Director In-Charge, School of Business Economics (2007-2010) SMVD University.**
- **More than 22 years' experience of teaching to Post-Graduate Programs.**

- Associate Dean of Students (2006 to 2010) to look after the students' affairs at SMVDU
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### Thesis Supervision (Ph.D.)

#### Degree Awarded (07) Submitted (01)

- Dr. Arti Devi Entitled, "Role Stress: A Comparative Study of Public and Private Sector Banks". (As Supervisor) (2012).
  - Dr. Shallu Sehgal Entitled, "A Study of Growth, Structure and Productivity of Selected Manufacturing Industries in Haryana and Punjab State" (As Supervisor) (2013).
  - Dr. Irbha Magotra Entitled, "Dimensions of Technological Changes and Customer Value Analysis: A Study of Banking Sector in India". (As Co-Supervisor) (2015).
  - Dr. Dalip Raina Entitled, "Efficiency and Productivity of Commercial Banks in India with Special Reference to Post-Deregulation Period" (As Supervisor) (2016).
  - Dr. Vivek Sharma Entitled, "A Study of Employment Preferences with Special Reference to Entrepreneurship among the Educated Youth of Jammu and Kashmir (India)" (As Co-Supervisor) (2017).
  - Dr. Shravani, Entitled, "Dynamics of Financial Development and Economic Growth in India: Perspective and Evidence" (As Supervisor) (2019).
  - Dr. Sumeet Sangwan, Entitled, "Social Media and Customers' Behaviour: An Empirical Study of North-West States of India" (As Supervisor) (2022).
  - Mr. Rohit Singh Ph.D. Research Student submitted research work on the topic entitled, "Corporate Governance Practices and Performance of Banks: Empirical Evidence from India". (As Supervisor) (Submitted September, 2023).
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### Ph.D. Pursuing (03)

- Ms. Neha Chandra Ph.D. Research Student is pursuing research work on the topic entitled "Dimensions of Intellectual Capital and Corporate Performance in Select Listed Firms of India".(As Supervisor).
  - Mr. Inder Kumar, Research Student is pursuing course work. (As Supervisor).
  - Ms. Shewali Gupta, Research Student is pursuing course work. (As Supervisor).
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### Publication of Books

- Sharma K. Suparn (2011), "Performance and Prospects of Small Scale Industries in the State of Jammu and Kashmir", **Manak Publications Pvt. Ltd. Delhi** with ISBN 978-81-7831-260-6 (Published with financial support of ICSSR, New Delhi).
  - Sharma, Jyoti and Suparn K. Sharma (2016), "Technological Changes in Manufacturing Organizations: A Study of North-West States of India", **Himalaya Publication House** with ISBN 978-93-52-62390-7 (Published with financial support of ICSSR, New Delhi).
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### Selected Publications in Research Journals

- Singh K. R., Sharma, Suparn, K. and Sharma J. (2024) "Investigating the Nexus between Composition of Risk Management Committee and Performance", **International Journal of Corporate Governance**, Forthcoming (**ABDC 'B' Ranking**).
- Sharma, Suparn, K. and Raina, S. (2024), "Performance Measurement of Indian Banking Sector: A Cross-Section Perspective", **International Journal of Business and Globalisation**, Forthcoming (**SCOPUS**), Forthcoming. (**H Index: 20**).
- Gupta R.; Sharma, Suparn, K. and Sharma J. (2024) "Panel Data Investigation of Determinants of Profitability: Evidence from Indian Corporate Sector", **International**

**Journal of Business Innovation and Research**, DOI: 10.1504/IJBIR.2022.10050301, Forthcoming. (H Index: 24). (SCOPUS).

- Sharma, Suparn, K. (2023) "Investigation of Association between Financial Development and Performance of Industrial Sector with Unit Level Data", *Indian Economic Journal*, Vol.5, Special Issue, pp.96-114.(ABDC 'B' Ranking)
- Singh K. R. and Sharma, Suparn, K. (2023) "A Non-Parametric Synthesize measure for Corporate Governance: empirical evidence from Indian banks", *International Review of Economics and Finance*, Vol. (88) (2023) 258–279. (H Index-68). Impact Factor- 4.5 (ABDC 'A' Ranking, SCOPUS) <https://doi.org/10.1016/j.iref.2023.06.019>.
- Singh K. R. and Sharma, Suparn, K. (2023) "A non-parametric synthesis measure for board quality: empirical evidence from Indian banks", **Benchmarking: An International Journal**, Impact Factor- 5.6 (H Index-74) (ABDC 'B' Ranking, SCOPUS) DOI 10.1108/BIJ-10-2022-0663
- Singh K. R. and Sharma, Suparn, K. (2023) "Performance and CEO Duality in Indian Public Banks: A Moderating Role of Board Independence", **Journal of Accounting in Emerging Economies**, (H Index-23) Impact Factor- 2.3 (ABDC 'B' Ranking, SCOPUS) <https://doi.org/10.1108/JAEE-11-2022-0320>.
- Sangwan Sumit and Sharma, Suparn, K. (2022) "Social Media Communication and Consumer Decision Making: An Empirical Perspective", *International Journal of Electronic Marketing and Retailing*, Vol. 13 (4) (ABDC Indexing, SCOPUS). (H Index: 14). DOI: 10.1504/IJEMR.2021.10039339.
- Khajuria, A., Sharma, Suparn, K. and Raina D. (2022), "Measuring Level of Performance of Public Transport Sector: A Case of India", *International Journal of Productivity and Quality Management*. Vol.36 (1), pp.66-92 (SCOPUS). (H Index: 31). DOI: 10.1504/IJPQM.2020.10037552.
- Sangwan S. and Sharma, Suparn, K. and Sharma J. (2022) "Disclosing Customers' Intentions to Use Social Media for Purchase Related Decisions", **Asia-Pacific Journal of Business Administration**, Vol. (14) 1, pp. 145-160. (ABDC Indexing, SCOPUS) Impact Factor- 3.8 (H Index: 24). <https://doi.org/10.1108/APJBA-02-2021-0061>
- Dubey, Vanshika, Sharma, Suparn, K. and Sehgal, S. (2021), "Measuring and Benchmarking Technical Efficiency of Indian Automobile Sector", *International Journal of Productivity and Quality Management*, Vol. 34(4) pp.510-538 (SCOPUS) (H Index: 31). DOI: 10.1504/IJPQM.2021.120601
- Shravani and Sharma, Suparn K. (2020) "Scrutinizing Causal Relationship between Stock Market Development and Economic Growth: Case of India", *International Journal of Indian Culture and Business Management*, Vol.20 (4).pp.429-443. {Emerging Sources Citation Index (Clarivate Analytics- Web of Science)} Impact Factor- 1.1. <https://doi.org/10.1504/IJICBM.2020.108917>
- Shravani and Sharma, Suparn K. (2020) "Financial Development and Economic Growth in Selected Asian Economies: A Dynamic Panel ARDL Test", *Contemporary Economics*, Vol.14 (2) pp.201-218. (ABDC Indexing, SCOPUS) (H Index: 19) Impact Factor- 2.10. DOI:10.5709/ce.1897-9254.400
- Maqotra, I., Sharma, J. and Sharma, Suparn K., (2019), "Adoption of Self-service Technologies among Banking Customers: A Revisit", *International Journal of Applied Management and Technology*, Vol.18 (1), pp.67-72. (ABDC Indexing) <https://doi.org/10.5590/IJAMT.2019.18.1.05>
- Raina D., Sharma, Suparn, K. and Bhatt A. (2019), "Commercial Banks Performance and Causality Analysis", *Global Business Review*, Vol.20 (3) (ABDC Indexing, SCOPUS) pp.769-794 (H Index: 37). Impact Factor- 2.40. <https://doi.org/10.1177/0972150919837077>

- Shravani and Sharma, Suparn K. (2019) "Evidence on Relationship between Economic Growth and Financial Development of Selected Northern Indian States Using Panel VEC Approach", *Journal of Quantitative Economics*, Vol.17 (4). (ABDC Indexing, Emerging SCI, **SCOPUS**) **Impact Factor- 0.70**. (Springer) <https://doi.org/10.1007/s40953-019-00156-0> (**H Index: 11**).
- Shravani and Sharma, Suparn K., (2018), "Dynamics of Financial Development and Economic Growth: Panel Data Analysis for Selected Indian States", *Dynamic Econometric Models*, Vol. 18 (2018), pp.5-34. (**ABDC Indexing**) DOI: <http://dx.doi.org/10.12775/DEM.2018.001>
- Shravani and Sharma, Suparn K., (2018), "Uncovering the Ideal Technical Efficiency Movements of the Private Sector Hospital of India", *IUP Journal of Applied Economics*, Vol. XVII (2), pp.7-38. (ABDC Indexing).
- Magotra, I., Sharma, J. and Sharma, Suparn K., (2018), "Investigating linkage between customer value and technology adoption behaviour: A study of banking sector in India", *European Research on Management and Business Economics*, Vol.24 (1) pp.17-26. (Social Sciences Citation Index, **SCOPUS**, DOAJ, **Impact Factor 5.80** (**H Index: 25**) <https://doi.org/10.1016/j.iedeen.2017.11.001>
- Sharma Vivek; Jain, Sudhir K. and Sharma, Supran K. (2017), "Analyzing Confidence of Youth for Incubator Direction Assessment: A Study in the State of Jammu and Kashmir" *South Asian Journal of Management* 24 (2), pp. 8-25. (ABDC Indexing)
- Sharma, Supran K., Sharma, J. and Magotra, I. (2017), 'Determinants of Technology Adoption Propensity of Customers: An Application of Ordered Logit Approach', *IIMS Journal of Management Science*, Vol.8 (1), pp. 29-51. (Indexed in Indian Citation Index)
- Shravani and Sharma, K. Supran (2016) 'Financial Development and Economic Growth in Selected Indian States: A Dynamic Panel Analysis', *Journal on Income and Wealth*, 37 (2), 1-11.
- Sharma Vivek; Jain, Sudhir K. and Sharma, Supran K. (2016), "Entrepreneurial Orientation of Professional Graduates in Autonomous States: The Case of Jammu & Kashmir (India)", *Abhigyan-Quest for Excellence*, Vol.34 (4) pp. 38 - 52. (Indexed in Indian Citation Index)
- Sharma Vivek; Jain, Sudhir K. and Sharma, Supran K. (2016), "Identifying Challenges and Generating Inputs for New Business-Incubators", *Journal of Management and Entrepreneurship*, Vol.10 (3) pp. 50 - 64.
- Magotra, I., Sharma, J. and. Supran K. Sharma, (2016), "Assessing Personal Disposition of Individuals towards Technology Adoption", *Future Business Journal*, 2, pp.81-101(Elsevier). <https://doi.org/10.1016/j.fbj.2016.05.003>
- Magotra, I., Sharma, J. and Sharma, Suparn, K. (2015), "Technology adoption propensity of the banking customers in India: An insight", *International Journal of Management, Accounting and Economics*, Vol. 2, No. 2, pp. 111-124. (Indexed in J-Gate, CiteFactor)
- Magotra, I., Sharma, J. and Sharma, Suparn, K. (2015), "An Empirical Assessment of Usage of SSTs Among Customers in India", *Effective Management*, Vol. 31, No. 2, pp. 39-49.
- Sharma, Suparn, K. and Sehgal, Shallu (2015), "Productivity, Innovations and Profitability of Manufacturing Industries in India: A Regional Study of Haryana State", *International Journal of Business Excellence*, Vol.8 (6).pp.700-723. USA, Inderscience. (ABDC Indexing, **SCOPUS**) (**H-Index: 23**). (Inderscience Publication) DOI: 10.1504/IJBEX.2015.072306
- Sharma, Suparn, K. and Jyoti (2014), "What Determines Intensity of Technology Orientation? A Study of Manufacturing Organisations with Firm-Level Data", *Decision*,

Vol. 41(4).pp.425-438. (Springer Publication) **Impact Factor 1.30**. DOI 10.1007/s40622-014-0063-z

- Sharma, Suparn, K. and Shravani (2014), "Measurement and Elucidation of Resource Competence: An Economic Analysis of Selected States of India" *The Asian Economic Review*, Vol.56 (4), December, pp.19- 41.
- Devi, Arti and Sharma, Suparn, K. (2014), "The Role Stress of Frontline Bank Employees: A Study in Jammu and Kashmir", *ASBM Journal of Management*, Vol. VII (1), pp. 82-96.
- Sharma, Suparn, K. and D. Raina (2014), "Efficiency and Productivity Analysis of Indian Banking Industry using Hicks-Moorsteen Approach" *International Journal of Productivity and Performance Management*, Vol.63 (1), pp. 57 – 84. (H Index: 71) (ABDC Indexing, SCOPUS) **Impact Factor 3.30** <https://doi.org/10.1108/IJPPM-09-2012-0096>
- Sharma, Suparn, K. and D. Raina (2013), "Determination of Factors Affecting the Development and Performance of Steel Industry in India", *Indian Economic Journal*, special issue, pp.44-55. (Abstracts Services of the American Economic Association).
- Sharma, Suparn, K. and Shravani (2013), "Relationship of Corporate Social Responsibility with Consumer Buying Behavior: An Indian Perspective", *The Romanian Economic Journal*, XVI (50), pp.101-129. (Indexed with *EconLit*, *DOAJ*, *Repec Database*).
- Sharma, Suparn, K. and D. Raina (2013), "Performance Analysis of Indian Automobile Sector using Non-Parametric Approach", *International Journal of Business Excellence*, USA, Vol.6 (5), pp.505-525. (H-Index :23) (ABDC Indexing, SCOPUS) (Inderscience Publication). 10.1504/IJBEX.2013.056092
- D. Raina and Sharma, Suparn, K. (2013), "Measurement of Level and Determinants of Cost Efficiency among Commercial Banks in India", *IUP Journal of Bank Management*, Vol. (XII) (2), pp.17-30.
- Sehgal, Shallu, Sharma, Suparn, K. and Singh, Surender (2013), "Determination of Level and Sources of Technical Efficiency: A Study of Small Scale Industrial Sector in India", *Apeejay Journal of Management and Technology*, Vol.8 (1), pp. 1-11.
- Mor, S., Goyal S.K. and Sharma, Suparn, K. (2013), "Technical Efficiency and Its Determinants in Microfinance Institutions in India: A Firm Level Analysis", *Journal of Innovation Economics and Management*, France, Vol. 11, No. 1, pp. 15–31.( SCOPUS, Emerging sources citation index—Web of Science)
- D. Raina and Sharma, Suparn, K. (2012), "Performance Evaluation of Private Sector Banks in India: A Cross Section Analysis", *Arthshodh*, Vol.III (I), pp.59-74.
- Sharma, Suparn and Jyoti (2012), "Rising Growth Rates and Dipping Employment Numbers", *Indian Economic Journal*, special issue, pp.44-55. (Abstracts Services of the American Economic Association).
- Sharma, Suparn, K., Jyoti and Devi, Arti (2012), "Determinants of Role Stress Based Employee Segmentation: A Multinomial Logit Analysis", *Management - Journal of Contemporary Management Issues*, Vol.17 (2), pp. 01–30. (ABDC Indexing, SCOPUS) (H Index: 19)
- Sharma, Suparn, K., D. Raina and Mor, S. (2012), "Measurement of Technical Efficiency and Its Sources: An Experience of Indian Banking Sector", *International Journal of Economics and Management*, Malaysia, Vol. 6 (1), April, pp. 35–57 (indexed with SCOPUS- Elsevier). (H-Index: 23)
- Sharma, Suparn, K, Jyoti and Devi, Arti (2012), "Role Stress among Banking Employees: A Logit Approach", *Organisation Behaviour*, IUP, Vol. XI (3), pp. 41-63 (indexed with EBSCO).

- Mor, Surender and Sharma, Suparn, K. (2012), "Technical Efficiency and Supply Chain Practices in Dairying: Case of India", **Journal of Agricultural Economics** of Czech Academy of Agricultural Science, Czech Republic 58 (2), pp. 85–91). (**H-Index:29 SCOPUS**, Impact Factor 2.56) <https://doi.org/10.17221/11/2011-AGRICECON>
- Sharma, Suparn, K. and D. Raina (2012), "Technical Efficiency, Technological Change and Total Factor Productivity Growth of Selected Manufacturing Firms in India", **IIMS Journal of Management Science**, Shillong, Vol.3 (1), pp. 1-26. (Indexed in Index Copernicus and Indian citation Index, ICI). (ISSN (Print): 0976-030X, ISSN (Online): 0976-173X. (Indexed in Indian Citation Index)
- Sehgal Shallu and Sharma, Suparn, K. (2011), "Measurement of TFP Growth in Organised Manufacturing Sector of India: A Case Study of Haryana and Punjab State", **Business Vision**, Vol.7 (I&II), pp.87-96.
- Sharma, Suparn, K. and Sehgal, Shallu(2011), "Total Factor Productivity of Manufacturing Sector in India: A Regional Analysis for the State of Haryana", **International Journal of Management and Business Research**, Vol. 1(4),pp.241-256, (Indexed in **SCOPUS** H-Index :09)
- Jyoti and Sharma, Suparn, K. (2011), "A Study of Personal and Organisational Factors as Determinants of Coping Style of Employees", **International Journal of Management Practice**, UK, Vol. 4 (4), pp. 376-391. (Indexed in **SCOPUS (Elsevier)** H-Index :15 DOI: 10.1504/IJMP.2011.039207
- Mor, Surender and Sharma, Suparn (2011), "Measurement of Technical Efficiency in Dairy Sector of India: A Stochastic Frontier Production Function Approach", **Academic Journal of TMC**, Singapore, Vol. 5(2), pp. 51-64. (Indexed in DOAJ)
- Sharma, Suparn and Jyoti (2010), "Measurement and Analysis of Customer Value for Selected Commercial Banks", **Electronic Journal of Digital Enterprises**, Issue 26(3), February, France, 10.
- Sharma, Suparn, K. and Jyoti (2009), "Sales and Advertisements Relationship for Selected Companies Operating in India: A Panel Data Analysis", **School of Doctoral Studies Journal**, No. 1, July, UK, pp. 83-96. (Indexed in SPARC Europe and DOAJ)
- Sharma, Suparn, K., Jyoti and Devi, Arti (2009), "Corporate Social Responsibility: The Key Role of Human Resource Management", **Business Intelligence Journal**, Vol. 2(1), UK, pp. 205-213. (Indexed in SPARC Europe and DOAJ)
- Jyoti and Sharma, Suparn, K. (2009), "BPO Employees in India: A Discriminant Analysis Approach", **ASBM Journal of Management**, Bhubaneswar, Vol.2 (1), pp. 19-33. (Indexed in ProQuest).
- Sharma, Suparn, K.and Sehgal, Shallu (2008), "A Study of Telecom Sector and Economic Development in India: Issues and Concerns", **Gurukul Business Review**, Vol.4, Spring, pp. 95-103.
- Sharma, Suparn, K.and Jyoti (2008), "A Study of Stress & Cope-up Strategies of Service Sector Employees", **Indian Management Studies Journal**, Vol. 12(1), pp. 19-35.
- Sharma, Suparn, K.and Arti (2008), "An Empirical Study of Factors Causing Stress among Banking and Insurance Sector Employees", **Gumbad Business Review**, Vol.3 (2), pp. 1-11.
- Sharma, Suparn, K. and Jyoti (2007), "An Empirical Analysis of Growth and Structure of Service Sector in India", **Vision - The Journal of Business Perspective**, Vol.11 (4), pp. 45-52. (Indexed in **SCOPUS** , Emerging Sources Citation Index) H-Index: 18.(Sage Publication) <https://doi.org/10.1177/097226290701100405>
- Sharma, Suparn, K. (2007), "Small Scale Industries in India: Retrospect and Prospects", **ACME Journal of Management and IT**, Vol.6 (6), pp. 12-26.
- Sharma, Suparn, K. and Saini, G. (2007), "Impact of Economic Reforms on Employment Elasticity in Organized Sector of India", **Arth Anvesan**, Vol.2 (1), January, pp. 20-25.

- Mathur, N.D and Sharma, Suparn, K. (2006), “Informal Rural Industrial Sector under New Economic Policy”, **Business Vision**, Vol. 2(1), pp. 1-16.
- Sharma, Suparn and Jyoti (2006), “Trade Growth and Environmental Linkages: Issues and Concerns”, **Journal of Indian Economic Panorama**, Vol.16 (3), pp. 262-272.
- Sharma, Suparn, K. and Singh, W.C. (2006), “Services Sector in India: An Analytical Study”, **Journal Gensis-the Carvan**, Issue V (1), pp. 64-70.
- Sharma, Suparn, K. (2006), “Economics of Information Technology Industry in India”, **Journal of Management Studies**, Guru Nanak Dev University, Amritsar, Vol.4, 2005-06, pp. 15-28.
- Sharma, Suparn, K. (2006), “Relevance of Gandhi in the Globalised World”, **Arth Anvesan**, Vo.1 (1) January, pp. 25-26.
- Poonia, V. and Sharma, Suparn, K. (2004), “Human Resource Development in India”, **H.E. Journal— Kautilya**, Vol. XXIV (1-2), pp. 72-74.
- Rana, R.K. and Sharma, Suparn, K. (2003), “SSIs and Economic Reforms”, **Udyog Yug**, December, pp. 7-28.

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### Publications in Edited Books

- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), ‘Invoking Entrepreneurial Worker Cooperatives to Exorcise Developmental Pangs’, in Akshai Aggarwal and P.G.K. Murthy (Ed.) **Management of SMEs in Global Era – Challenges, Opportunities & Perspectives and Lessons from Gujarat Model**, Excel India Publishers, New Delhi, (ISBN: 9789384869342), pp. 414 - 422.
- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), ‘Coping Strategies of Micro-Entrepreneurs when Business Collapse is Imminent : Case Study of ‘Nandini Micro-Entrepreneurs’ in Jammu-Katra Region’, in Sasi Misra, Dinesh Awasthi, Ganapathi Batthini, (Ed.) **Eleventh Biennial Conference on Entrepreneurship**, Bookwell, Delhi, (ISBN: 9789380574783), pp. 627- 633.
- Sharma Vivek, Sharma, Supran K. and Jain, Sudhir K. (2015), ‘Micro-Enterprise Promotion-The Misdirected Missile’ in Surender Mor, (Ed.) **Microfinance and Micro-entrepreneurship: A Paradigm Shift for Social Development**, Vista International Publishing House, Delhi, (ISBN: 9789383905942), pp. 294 -300.
- Jyoti and Sharma, Suparn (2009), “Issues and Challenges of Women Empowerment in India”, **Women Leadership: A Management Perspective**, Shree Publication, (ISBN: 8183293198), New Delhi.
- Sharma, Suparn and Sehgal, Shallu (2008), “Dynamics of Economic Growth of India vis-à-vis China with Special Reference to Telecommunication Sector”, in **Growth Theory and Globalization of India** by Thakur, A.K. and Kallur M.S. (Ed.), Deep and Deep Publications, New Delhi, pp. 258-274.(ISBN: 8184-501560)
- Sharma, Suparn and Rana, R.K. (2007), “Intellectual Property Rights and Indian Economy: An Analytical Study”, in **WTO and India** by Thakur, A.K. and Sharma, N. (Ed), Deep and Deep Publications, New Delhi, pp. 516-528 ISBN-81-7629-926-X
- Jyoti and Sharma, Suparn (2007), “Performance and Prospects of BPO in India”, in **Strategic Outsourcing** by Dogra, Balram et al. (Ed.), Deep and Deep Publications, New Delhi, pp. 262-272.
- Rana, R.K. and Sharma, Suparn (2003), “Measurement of Partial and Total Factor Productivities of SSIs”, presented at **86<sup>th</sup> Annual Conference of Indian Economic Association** published in the Conference Volume, pp. 1119-1128.

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### Research Projects Completed (07) + 02 Pursuing)

- Working as Co-Project Director for project entitled “An Evaluation of Spatial Plan Preparation Process for Rurban Cluster in Jammu and Kashmir Region “of **Mahatma**

**Gandhi National Council of Rural Education (MGNCRE)** with a total amount sanctioned Rs. 03 Lakhs

- Working as Coordinator of project entitled, “Entrepreneurship Programme for Students of Jammu Division Colleges by SMVDU” of **Higher Education Department, Jammu and Kashmir**, with a total amount sanctioned Rs. 18 Lakhs
- Submitted as one of the Consultancy incharges for “**Concurrent Monitoring and Evaluation of Central Sponsored Scheme SAME ATMA**”, Department of **Agriculture, J&K** with consultancy charges of Rs. 5 Lakhs.
- Completed the research project as **Principal Investigator** entitled, “An Evaluation of Advertisement Effectiveness in India”, sponsored by **AICTE** with a total amount sanctioned Rs. 5.75 Lakh for the duration April, 2012 to March, 2016.
- Completed the research project as one of the **Principal Investigators** entitled, “**Empirical Study of Psychology & Mindset of Electricity Consumers in the State of J&K and the Social Impact of Power Losses in J&K: Performance, Challenges & Opportunities**”, sponsored by **State Electricity Regulatory Commission J&K State, Jammu** of a total amount sanctioned Rs. 4.40 Lakh for the duration May, 2012 to March, 2015.
- Completed the on research project as Co-Project Director entitled, “**Technological Changes in Manufacturing Organizations: A Study of North-West States of India**”, sponsored by **ICSSR**, New Delhi of a total amount sanctioned Rs. 4.46 Lakh (approx) for the duration of March, 2011 to June, 2013.
- Completed the research project as a **Principal Investigator** entitled, “**Dimensions of Industrial Sickness in SMEs- A Study of Jammu & Kashmir State**”, sponsored by **UGC**, New Delhi of a total amount sanctioned Rs.1.20 lakh for the duration of February, 2011 to November, 2012.
- Completed the research project as a **Co-Principal Investigator** entitled, “**Dynamics of Stress at Workplaces: an Empirical Study of J&K State**”, sponsored by **AICTE**, New Delhi of a total amount sanctioned Rs.4.50 lakh for the duration of April, 2008 to March, 2010.
- Completed the research project as a **Project Director** entitled, “**Performance and Prospects of Small Scale Industries in the State of Jammu and Kashmir**”, sponsored by **ICSSR**, New Delhi of a total amount sanctioned Rs.1, 74150 for the duration of December, 2007 to November, 2008.

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#### **Editorial Contributions and Other Activities**

- Chief Coordinator of Entrepreneurial Development Cell (EDC) entitled, “**Inculcation and Development of Entrepreneurs for Self-Reliance in J&K**”.
- Functioned as Consulting Editor (earlier contributed as Managing Editor for five years) of the research journal, **Arth Anvesan** with ISSN 0973-8193 of SMVD University, Katra.(Falls in the UGC Approved List of Journals at journal no. 62462)
- Functioned as Editor of the **Abhivyakati -A Search for Excellence**, A Student’s Bi-annual e-Journal of College of Management of SMVD University, Katra.

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#### **Reviewer for Research Works (Selected)**

- Reviewed for **Cogent Economics & Finance** a research paper, ‘Financial Development and Economic Growth in Sub-Saharan Africa: The Moderating Role of Foreign Direct Investment’, SCOPUS Reviewed in December,2023
- Reviewed for **Journal of Accounting in Emerging Economies** a research paper, ‘Monitoring by a Single Banker and Accounting Conservatism: Evidence from India’ SCOPUS , ABDC Indexed Reviewed, in August,2023



- Reviewed for **International Journal of Business and Emerging Markets**, a research paper, “Drivers and Barriers on consumer purchase decisions for bioplastic products, SCOPUS Reviewed in June, 2023
- Reviewed for **International Journal of Work Innovation**, a research, “How do firms adjust their capital structure along the life cycles?”, SCOPUS Reviewed In May 2023
- Reviewed for **International of Business and Emerging Markets**, a research paper, “Green advertisement on Environmental sustainability in Ethiopian Manufacturing Companies: The Mediating role of corporate social responsibility”, SCOPUS Reviewed in May, 2023.
- Reviewed for Zagreb **International Review of Economics & Business**, a research paper “Spatial Heterogeneity and Spillovers of Employment in the EU Regions” ABDC Indexed, reviewed in February, 2023.
- Reviewed for **SN Business & Economics** a research paper A stochastic differential equilibrium model with climate change, driven by fractional Brownian motions and Poisson jump”, Reviewed in December, 2022
- Reviewed for International Conference on the theme of “Role of Higher Education Institutions in Advancing Sustainable Development Goals ” on November 22-23, 2022, organized by the Faculty of Social Sciences, BPSMV, Khanpur Kalan, Sonapat, Haryana on the research papers entitled (i) Push & Pull Factors of Migration: A Case Study of Construction Industry of Haryana State (ii) Sustainable Development and Public Transport: A Study of Haryana (iii) Environment, Development and Sustainable Development in November, 2022
- Reviewed for **Asia-Pacific Journal of Management Research and Innovation**, a research paper 'Institutional Shareholding and Innovation Efficiency: The mitigating Effect of Executive Shareholding' in October, 2022.
- Reviewed for **International Journal of Logistics Management** a research paper “Does use of digital technology and supply chain integration tools help improve firm performance and partner satisfaction?”, SCOPUS in August, 2022 H-Index :80
- Reviewed for **International Review of Economics and Finance** a research paper ‘Relative, Absolute or Combined Strength Momentum Strategies: What works for India? **SCOPUS** Reviewed in July, 2022 H-Index: 59.
- Reviewed 06 Research Papers for the International Conference on ‘Economics to Earthonomics: Shifting Paradigms, Policy Paralysis, and Worsening Sustainability’, organized during 9-11 March, 2022 at BPS Women University, Sonapat.
- Reviewed for **International Journal of Productivity and Performance Management** a research paper ‘Corporate governance and Firm value: A study on European financial institutions’. **SCOPUS** Reviewed in November, 2021, H-Index: 67.
- Reviewed for **Asia-Pacific Journal of Business Administration** a research paper entitled “Social Marketing, Social Media and Eudaimonic Well-being: A Qualitative Exploration” Reviewed in September, 2021 (ABDC Indexing, **SCOPUS**) (H Index: 17).
- Reviewed for **SN Business & Economics** a research paper , “A climate-economy model in a stochastic differential equilibrium with fractional Brownian motions and Poisson jump” reviewed in May, 2021
- Reviewed for **Journal of Financial Services Marketing**.( a research paper entitled “How Far The Indian Banking Sector is Efficient in Productivity: A Malmquist Approach” Palgrave Macmillan Publication) Reviewed in March 2021, SCOPUS H-Index :17
- Reviewed for International Journal of Productivity and Performance Management research paper entitled, “Operational and policy efficiency: A comparison between public and private Indian banks”, **SCOPUS** Reviewed in September, 2020, H-Index:54
- Reviewed for **Journal of Financial Services Marketing** a research paper entitled “Managing risk-return trade-off - An analysis of efficiency of Indian banks" for Journal of

Financial Services Marketing.(Palgrave Macmillan Publication) Reviewed in August, 2020, SCOPUS H-Index :17

- Reviewed for **International Journal of Entrepreneurship and Small Business** research paper entitled "An Assessment of Investors' Investment Decision in Malaysia: A Partial Least Squares Structural Equation Modeling (PLS-SEM) Based Approach", (Inderscience Publication), **SCOPUS** Reviewed in June, 2020 H-Index:29
- Reviewed for International Journal of Productivity and Performance Management research paper entitled "Ranking of R&D Outputs and Influencing Factors: Preferences of Researchers in Select CSIR-Laboratories, India", **SCOPUS** (Emerald Publication) Reviewed in May, 2020 H-Index :54
- Reviewed for International Journal of Business and Globalisation (IJBG) research paper entitled " The Political Economy of Saudi Arabia's Vision 2030 in the era of Globalisation: The Role of (Islamic) Religion" Reviewed in May, 2020 (Indexed in **SCOPUS (Elsevier)** H-Index :14
- Reviewed for International Journal of Business and Globalisation (IJBG) research paper entitled " Impact of Human and Islamic Social Capital on Inclusive Economic Growth: Evidence from Malaysia and Nigeria. Reviewed in March, 2020 (Indexed in **SCOPUS (Elsevier)** H-Index :12
- Reviewed for International Journal of Business and Globalisation (IJBG) research paper entitled "Impact of Government Size and Regulatory Efficiency to Microfinance Institutions' Efficiency. Reviewed in March, 2020 (Indexed in **SCOPUS (Elsevier)** H-Index :12
- Reviewed for International Journal of Business and Globalisation (IJBG) research paper entitled "Macroeconomic and Microeconomic Determinants of the Profitability of Indian Manufacturing Firms: A Study", Reviewed in January, 2020 (Indexed in SCOPUS (Elsevier) H-Index :12
- Reviewed for International Conference, Sustainable Development – A Value Chain Perspective (SDVP-19), December 6-7, 2019 at MDI Murshidabad, **02 research papers** entitled, “(i) **Sustainable growth of SMEs in the State of Tripura**”, (ii)**Sustainable Efficiency Analysis of Steel Firms in India**, Reviewed in January, 2020.
- Reviewed a pre-publication new book proposal entitled, "**Sustainable Entrepreneurship and Renewable Energy Based Microgrid Optimization**", for CRC Press - Taylor & Francis Group, LLC. Reviewed in August, 2019.
- Reviewed for Emerald Open Research, as Referee for research paper entitled, “Challenges in developing university-industry relationship: Quantitative evidence from higher education institutions in the UAE” (<https://doi.org/10.21956/emeraldopenres.13957.r26370>), May 2019.
- International Journal of Productivity and Performance Management (Emerald Publication)
- Asian Journal of Economics, Business and Accounting, ISSN: 2456-639X Published by SCIEDOMAIN *international*.
- African Journal of Business Management, ISSN 1993-8233, Nairobi, 73023 Victoria Island, Lagos.
- Researcher – Multidisciplinary, Journal of University of Jammu, ISSN 2278-9022.
- International Journal of Educational Administration and Policy Studies, ISSN 2141-6656
- Journal of Agricultural Science and Technology (JAST) ISSN: 1680-7073, Tarbiat Modares University, Faculty of Agriculture, Tehran
- Arth Anvesan with ISSN 0973-8193 of SMVD University, Katra

- Reviewed a paper in the International Conference on the theme “Strategic Marketing Initiatives in Emerging Markets” in collaboration with NASMEI on March 15-16, 2019 (2019)
- Reviewed a number of papers in the International Conference on the theme ‘Microfinance and Microentrepreneurship: Issues and Challenge(2013)
- Reviewed a number of papers in the International Conference on the theme ‘Microfinance and Microentrepreneurship: Issues and Challenge(2014)

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#### **Workshops /MDPs/EDPs/Seminar/Conference Organized (Selected)**

- *Organized* 8-Days Online Training Program on **NEP Orientation & Sensitization Program** (12<sup>th</sup> to 22<sup>nd</sup> February, 2024) by UGC- Malaviya Mission Teacher Training Centre-SMVDU
- *Organized* 8-Days Online Training Program on **NEP Orientation & Sensitization Program** (22<sup>nd</sup> to 31<sup>st</sup> January, 2024) by UGC- Malaviya Mission Teacher Training Centre-SMVDU
- *Organized* 8-Days Online Training Program on **NEP Orientation & Sensitization Program** (08<sup>th</sup> to 17<sup>th</sup> January, 2024) by UGC- Malaviya Mission Teacher Training Centre-SMVDU
- *Organized* One day workshop on "**Entrepreneurship and Innovation as career opportunity**" under Institution’s Innovation Council (IIC), SMVDU on 24th November, 2023
- Organized One week “**Entrepreneurship Development Program**” with financial Support of Higher Education Deptt, J&K, from 10-19 October, 2023
- Organized One week “**Entrepreneurship Development Program**” with financial Support of Higher Education Deptt, J&K, from 17-25 August, 2023
- Organized as Chairperson & conducted sessions on “Psychological Care in Disaster Management” in Three-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on ‘*Disaster Management for Indian Forest Service Officers*’ from 22 - 24 February, 2023 at Shri Mata Vaishno Devi University, Katra.
- Organized as Chairman **National Level Essay Writing Competition** at SMVDU **28<sup>th</sup> February, 2023**.
- Organized as Chairman Heckathon entitled, ‘CodeAthon’ 16-19 November, 2022 at SMVDU.
- Organized as Chairperson “**Entrepreneurship Development Program**” with financial Support of Higher Education Deptt, J&K, from December 20 - 30, 2022 at Shri Mata Vaishno Devi University, Katra.
- Organized as one of the Program Coordinators a “*Panel Discussion on the Topic “Entrepreneurship Through Leveraging Government Schemes “On ‘World Entrepreneurship Day’ on 21<sup>th</sup> August, 2022*” Organized by Institution's Innovation Council-SMVDU in collaboration with SMVDU-TBIC & Entrepreneurship Development Cell at Shri Mata Vaishno Devi University, Katra.
- Organized as Program Coordinator “**Entrepreneurship Development Program**” with financial Support of Higher Education Deptt, J&K, from March 7-14 2022 at Shri Mata Vaishno Devi University, Katra.
- Organized as Coordinator for conducting “Employability and Self-employment Program by Bombay Stock Exchange (BSE) Institute Ltd. for the final year graduating students” from Faculty of Management at SMVD University during March, 2022.
- Organized as Chairman Five-Day Training Programme on , “Stress, Health and Life Style Management” with financial Support of Ministry of Environment and Climate

- Change, GoI on ***“Embedding Positivity at Workplace”*** for **Indian Forest Service Officers** from October 25-29,2021 at Shri Mata Vaishno Devi University, Katra.
- Organized as Chairperson One Day workshop on **“Plagiarism Practices: Strategies & Tools” on 20<sup>th</sup> September, 2021**, Organized by Faculty Development Centre-SMVDU under Pandit Madan Mohan Malaviya National Mission on Teachers and Teaching (PMMMNMTT) Scheme at Shri Mata Vaishno Devi University (J&K).
  - Organized as Programme Chairperson One Day workshop on **“Jammu Through the Ages : An Introspection” on 17<sup>th</sup> September, 2021**, Organized by Faculty Development Centre-SMVDU under Pandit Madan Mohan Malaviya National Mission on Teachers and Teaching (PMMMNMTT) Scheme at Shri Mata Vaishno Devi University (J&K).
  - Organized as Programme Chairperson **National Faculty Development Programme on ‘Entrepreneurship Development’ Sponsored by DST-NIMAT Project, GoI** from 17<sup>th</sup> to 30<sup>th</sup> August, 2021
  - Organized as Programme Chairperson One Day workshop on **“Dynamics & Advances in General Financial Rules (GFRs) & Purchase Processes” on 7<sup>th</sup> August, 2021**, Organized by Faculty Development Centre-SMVDU under
  - Organized as Programme Coordinator Two-Week duration **‘National Faculty Development Programme on ‘Entrepreneurship Development’ Sponsored by DST-NIMAT Project, GoI** from 17<sup>th</sup> to 30<sup>th</sup> June, 2021
  - Organized as Chairman **Webinar on ‘Supply Chain Management: Role of FCI in Efficient Management of Food Supply** on 31<sup>st</sup> May, 2021 at Shri Mata Vaishno Devi University, Katra
  - Organized as Programme Coordinator workshop on **‘Intellectual Property Right (IPRs) and IP Management for Startup’ Sponsored by TEQIP-III on 30<sup>th</sup> March, 2021** at Shri Mata Vaishno Devi University, Katra
  - **Organized as Programme Coordinator Workshop on ‘Business Model Canvas’ Sponsored by TEQIP-III on 29<sup>th</sup> March, 2021.**
  - Organized as Organizing Secretary Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, GoI on ***“Enhancing Managerial Effectiveness”*** for **Indian Forest Service Officers** from **March 8-12, 2021** at Shri Mata Vaishno Devi University, Katra.
  - Organized as Organizing Secretary Two-Day Training Programme with financial Support of Ministry of Environment and Climate Change, GoI on ***“Embedding Positivity at Workplace”*** for **Indian Forest Service Officers** from **January 14-15, 2021** at Shri Mata Vaishno Devi University, Katra.
  - Organized as Organizing Secretary Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, GoI on ***“Crafting Individuals as Effective Leaders”*** for **Indian Forest Service Officers** from 17<sup>th</sup> -21<sup>st</sup> February, 2020 at Shri Mata Vaishno Devi University, Katra.
  - Organized as Programme Coordinator **Entrepreneurship Awareness Camp, Sponsored by DST-NIMAT Project, GoI** from 05<sup>th</sup>-07<sup>th</sup> February, 2020.
  - Organized as Organizing Secretary Two-Day Training Programme with financial Support of Ministry of Environment and Climate Change, GoI on **“Rational Decision Making: Strategies and Techniques”** for **Indian Forest Service Officers** from 28<sup>th</sup> - 29<sup>th</sup> November, 2019 at Shri Mata Vaishno Devi University, Katra.
  - Organized as Programme Coordinator **Entrepreneurship Awareness Camp, Sponsored by DST-NIMAT Project, GoI** from 21<sup>st</sup> -23<sup>rd</sup> November, 2019.
  - Organized as Program Convener Two-Day **International Conference** on **“Management Education: The Road”** from **Ahead”** during 6<sup>th</sup> -7<sup>th</sup> June, 2019 at Shri Mata Vaishno Devi University, Katra.

- Organized as Program Coordinator Two-Day **Management Development Programme** on “Efficient Decision Making: Processes & Practices” during 24<sup>th</sup>-25<sup>th</sup> May, 2019 at Shri Mata Vaishno Devi University, Katra.
- Organized as Program Coordinator **Two-Week Faculty Development Programme** on “Marketing Research & Business Analytics with Econometric Applications in Business Management” from 6<sup>th</sup>-17<sup>th</sup> May, 2019 at Shri Mata Vaishno Devi University, Katra.
- Organized as Organizing Secretary & conducted sessions on ,”Psychological Care in Disaster Management” Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on *‘Disaster Management and Risk Reduction Initiatives through Forestry and Others’* for **Indian Forest Service Officers** from 21<sup>nd</sup> - 25<sup>th</sup> January, 2019 at Shri Mata Vaishno Devi University, Katra
- Organized as Programme Coordinator Two-Week duration **‘National Faculty Development Programme on ‘Entrepreneurship Development’ Sponsored by DST-NIMAT Project, Gol** from 6<sup>th</sup> to 17<sup>th</sup> December, 2018.
- Organized as Programme Coordinator **Entrepreneurship Awareness Camp, Sponsored by DST-NIMAT Project, Gol** from 27<sup>th</sup> - 29<sup>th</sup> September, 2018.
- Organized as *Organizing Secretary* Two-day Training Programme with financial Support of **Ministry of Environment and Climate Change, GOI** on ‘Emotional Intelligence for Workplace Effectiveness’ on 11<sup>th</sup>-12<sup>th</sup> October, 2018 at Shri Mata Vaishno Devi University, Katra.
- Organized as *Organizing Secretary* Five-Day Training Programme with financial Support of **Ministry of Environment and Climate Change, GOI** on **‘Effective Decision Making’** for **Indian Forest Service Officers** from 29<sup>th</sup> January- 2<sup>nd</sup> February, 2018 at Shri Mata Vaishno Devi University, Katra.
- Organized as Programme Coordinator Four-Week duration **Entrepreneurship Development Programme Sponsored by DST-NIMAT Project, Gol** from 27<sup>th</sup>- November to 23<sup>rd</sup> December, 2017.
- Organized as Programme Coordinator **Entrepreneurship Awareness Camp Sponsored by DST-NIMAT Project, Gol** from 15<sup>th</sup>-17<sup>th</sup> September, 2017.
- Organized as Programme Coordinator Two-Week duration **‘National Faculty Development Programme on ‘Entrepreneurship Development’ Sponsored by DST-NIMAT Project, Gol** from 12<sup>th</sup> - 24<sup>th</sup> December, 2016.
- Organized as a Programme Director and Chief Coordinator, Entrepreneurship Development Cell, SMVDU **‘Entrepreneurship Skills Development Programme’ (ESDP)** in association with **Micro, Small and Medium Enterprise Development Institute, Jammu** from 7<sup>th</sup> October - 21<sup>st</sup> November, 2016 at Shri Mata Vaishno Devi University, Katra.
- Organized as a *Programme Coordinator* Two-Day **Management Development Programme** on ‘Developing Individuals as an Instrument for Organization Excellence’ during 10<sup>th</sup>-11<sup>th</sup> September, 2016 at SMVD University.
- Organized as an Organizing Secretary Five-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on *‘Creating Sustainable and Motivated Organizations’* for **Indian Forest Service Officers** from 21<sup>st</sup> -25<sup>th</sup> November, 2016 at Shri Mata Vaishno Devi University, Katra.
- Organized as a member of team Two-Day Training Programme with financial Support of Ministry of Environment and Climate Change, Gol on *‘Crafting Individuals as Effective Leaders’* for **Indian Forest Service Officers** from 19<sup>th</sup> -20<sup>th</sup> May, 2016 at Shri Mata Vaishno Devi University, Katra.
- Organized One Day workshop on **‘Fundamentals of Business Analytics’** in April, 2016.

- Organized **2<sup>nd</sup> National Level Business Plan Competition** at SMVD University on 9<sup>th</sup> February, 2016.
- Organised **SIDBI Sponsored** (as one of the Programme Coordinators) short term (Three Months) '*Certificate in Enterprise Management*' course '**Small Industries Management Program**' and also taken Ten Sessions in the program (on the topics including Business Plan; Feasibility Analysis; Stress Management; Time Management; Enterprise Development & General Mgt.; Leadership; IT and its applications in SMEs, from 25<sup>th</sup> May to 5<sup>th</sup> September, 2015 at Shri Mata Mata Vaishno Devi University, Katra.
- Organized as *Convener* Five-Day Training Programme with financial Support of **Ministry of Environment and Climate Change, GOI on 'Embedding Managerial Excellence'** and also taken Sessions in the program (on the topics including Decision Making Science: Models & Techniques; Decision Tree Analysis-*Choosing Between Options*; *Transactional Analysis: A Tool for Managerial Excellence*, etc. for **Indian Forest Service Officers from 22<sup>nd</sup> - 26<sup>th</sup> June, 2015** at Shri Mata Vaishno Devi University, Katra.
- Conducted as *Chief Coordinator* Ten Days Workshop on, "**Retail Training**" under STAR Scheme of **National Skills Development Council** from 1<sup>st</sup> to 11<sup>th</sup> April, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* Two-Day duration In-house **Management Development Programme** on '*Crafting Individuals as Catalyst for Organization Excellence*' during 18<sup>th</sup>-19<sup>th</sup> April, 2014 at **Sun Pharmaceuticals Industries**, Bari Brahmana, Jammu.
- Conducted as *Programme Director* Training Programme on, "**Soft Skills & Telecom Customer Care Executives**" under STAR Scheme of National Skills Development Council from 11<sup>th</sup> to 25<sup>th</sup> April, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* One-Week duration **The Indian Econometrics Society (TIES) sponsored National Workshop** on, "**Basic Econometrics**" from 3<sup>rd</sup> to 8<sup>th</sup> March, 2014 at Shri Mata Vaishno Devi University.
- Conducted as *Programme Coordinator* Two Week duration, *Faculty Development Programme* on "**Application of Econometrics and Time Series Techniques in Business**", sponsored by **AICTE** from 20<sup>th</sup> May to 2<sup>nd</sup> June, 2013 at Shri Mata Vaishno Devi University.
- *Organised as Organizing Secretary* UGC sponsored *National Conference* on "**Contemporary Issues in Business with reference to Global Economic Meltdown**" on 29<sup>th</sup> March 2013 at College of Management, Shri Mata Vaishno Devi University.
- Organised Three-Day Workshop on "**Student Enterprise**" from 22<sup>nd</sup> to 24<sup>th</sup> March, 2013, College of Management, SMVDU.
- Conducted **Business Plan Competition** on 27<sup>th</sup> February, 2013 in the College of Management, SMVDU.
- Conducted Three-Day Workshop conducted on "**Entrepreneurship Awareness Programme** from 16<sup>th</sup> - 18<sup>th</sup> January, 2013 in the College of Management, SMVDU.
- Conducted as *Programme Director (Coordinator)* Three Days "**Indian Council of Social Science Research (ICSSR) Sponsored Course on Research Methodology for Ph. D. Students**" during 28<sup>th</sup>-30<sup>th</sup> November, 2012 in the College of Management, SMVDU, Katra.
- As *Convener* conducted one month period duration (15<sup>th</sup> September-14<sup>th</sup> October, 2011) **Business Skill Development Programme** in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu in the College of Management, SMVDU, Katra.
- Conducted a Week long Management *Development Programme (in-house)* and delivered two training sessions on "**Coping Techniques of Stress Management**", on

25<sup>th</sup> February, 2011 in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu at **M/s. United Phosphorus Ltd., Samba**, Jammu.

- As *Convener* conducted Two-Day workshop for **Indian Forest Officers** on, “**Creating a Sustainable and Motivated Organization**”, during 17<sup>th</sup>-18<sup>th</sup> February, 2011 at *Shri Mata Vaishno Devi University* and also conducted one session on **Instruments to Develop Motivated Organisation** on 17<sup>th</sup> February, 2011.
- *Coordinated* a Week long *Management Development Programme (in-house)* and also conducted two training session on “**Stress Management: Remedial Measures**” on 13<sup>th</sup> January, 2011 in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu at **Cadila Pharmaceuticals Ltd.**, IGC Samba, Jammu.
- *Organised and Coordinated* Three-Day, “**Entrepreneurship Awareness Programme**” at SMVDU, 19<sup>th</sup> -21<sup>st</sup> February, 2010.
- *Organised and Coordinated* one day workshop on, “**Motivational Tools and Soft Skills Development**”, at SMVDU, 13<sup>th</sup> March, 2010.
- *Conducted* Two Week duration *Faculty Training Programme as Sole Programme Coordinator* on “**Applied Econometrics for Management Research**”, sponsored by **AICTE** from 10<sup>th</sup> to 23<sup>rd</sup> July 2009.
- *Play key role* in conducting ‘**Business Skills Development Programme**’ in association with **Micro, Small and Medium Enterprise Development Institute, Jammu** from 18<sup>th</sup> December, 2007 to 22<sup>nd</sup> January, 2008 at Shri Mata Vaishno Devi University, Katra.
- *Conducted as Organizing Secretary* for AICTE sponsored National Seminar entitled ‘**Growth of Indian Industrial Sector: A Roadmap for Success**’ on 27-28<sup>th</sup> February, 2009 at Shri Mata Vaishno Devi University, Katra.
- *Coordinated* Five-Day *Management Development Programme (in-house)* in collaboration with Micro, Small and Medium Enterprise Development Institute, Jammu on General Management Practices at **Cadila Pharmaceuticals Ltd.**, IGC Samba, Jammu, during January 6<sup>th</sup> -10<sup>th</sup>, 2009.
- Member organizing committee and play key role in organizing National Seminar on ‘**Service-Led Growth: Myth or Reality?**’ on January 6-7<sup>th</sup>, 2007, Shri Mata Vaishno Devi University, Katra.

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#### **Keynote Addresses/ Special Lectures Delivered (Selected)**

- *Conducted* training sessions on the topic entitled “Data Preparation Using Spss and Qualitative Response Modelling” on 15<sup>th</sup> January, 2024 in ICSSR sponsored 10 Days Research Methodology Course from 8<sup>th</sup> -18<sup>th</sup> January 2024 organized at Central University of Jammu.
- *Conducted* training sessions on the topic entitled, “Multivariate Analysis”, Short Term Course on Research Methodology for University Teachers and College teachers on 23<sup>rd</sup> December, 2023 organized by Centre for Professional Development in Higher Education, UGC - Malaviya Mission Teacher Training Centre (MMTTC), University of Delhi from 20<sup>th</sup> - 27<sup>th</sup> December, 2023.
- *Conducted* training sessions on the topic entitled, “Research and Development” on 23<sup>rd</sup> December, 2023 organized by UGC - Malaviya Mission Teacher Training Centre (MMTTC), GND University, Amritsar 17<sup>th</sup> January, 2024.
- *Conducted* training sessions on the topic entitled, “Research and Development” on 23<sup>rd</sup> December, 2023 organized by UGC - Malaviya Mission Teacher Training Centre (MMTTC), GND University, Amritsar 17<sup>th</sup> January, 2024.
- *Chaired* a technical session on 21<sup>st</sup> December, 2023 in Two Day ICWA Sponsored International Conference on “Two Day ICWA Sponsored International Conference on “Achieving Sustainable Development Goals in Post-COVID-19 World: Regional

Challenges, Opportunities and Policy Options 21<sup>st</sup> -22<sup>nd</sup> December, 2023 organized by Department of Economics, University of Jammu, Jammu.

- Conducted training sessions on the topic entitled, "Prospectives of OLS, Qualitative response Modeling" at Two-Weeks Capacity Building Programme from December 4<sup>th</sup> to December 16<sup>th</sup>, 2023, Vardhman Mahaveer Open University, Kota.
- Chaired a technical session on 29<sup>th</sup> November, 2023 in the International Conference on "Economic Growth and Environmental Sustainability" during November 29<sup>th</sup> -30<sup>th</sup> November, 2023 by Department of Economics, Chaudhary Charan Singh University, Meerut.
- Dr. Supran Kumar Sharma performed as Judge in Three Minute Thesis Competition (3MT) at Central University of Jammu on 1<sup>st</sup> August, 2023.
- Delivered talk on the topic, 'Entrepreneurship Skill, Attitude and Behaviour development' in the National Level Online Seminar on "Innovation and Entrepreneurship as a Career Opportunity" at Parul University, Vadodara, Gujarat on 20<sup>th</sup> June, 2023.
- Delivered talk on the topic, 'Skills, Characteristics, Attributes and Functions of Entrepreneurs', in the Five days National Workshop on "Business Model Canvas on 29<sup>th</sup> May, 2023 at NIT Jalandhar.
- Conducted two sessions on the topic 'International Business and Trade Exports' in Management Development Program (MDP) for Grading and Marketing Inspectors, and Asst. Grading and Marketing Officers of Department of Horticulture Planning and Marketing on 24<sup>th</sup> March, 2023 at The Business School, University of Jammu
- Delivered talk on the topic 'Market Automation and Value Addition' in the 'Stakeholders Meet cum National Seminar on Start-up Opportunities in Medicinal Plants' on 21<sup>st</sup> March 2023 at Sher-e-Kashmir University of Agricultural Sciences and Technology, Kashmir.
- Conducted sessions on the topic 'Entrepreneurial Traits & Competency Mapping', on 3<sup>rd</sup> March, 2023 in the One-Week Long Entrepreneurship Skill Development Program at Sher-e-Kashmir University of Agricultural Sciences and Technology, Jammu.
- Conducted sessions on the topics (i) Concept of Survey: **Questionnaire Design** and (ii) Sampling, Sample Size, Response Rate on February 13, 2023 in the Two Week capacity program on Research Methodology for Social Science Faculty Members during February 7-21, 2023 at **Central University of Jammu**.
- Conducted sessions on the topic "Collaborative Ecosystems and Institution Development" on February 21, 2023 in the FDP entitled "Development of Leadership Skills among Future Academic Leaders" from 20 to 24 February 2023 at **University of Jammu**. February 21, 2023.
- Conducted One Day Online National Workshop on 'Entrepreneurial Traits Development and Measurement: A Tool for Sustainable Start-Ups', on February 10, 2023 at **NIT Jalandhar**.
- Chaired a technical session on 9<sup>th</sup> February, 2023 in Two Days ICSSR Sponsored Seminar on 'India's Pathways to Next Economic Powerhouse' by 2047 organized by Department of Economics, University of Jammu, Jammu on 09-10 February 2023.
- Conducted sessions on the topics, "Marketing Intelligence: A Novel Approach for Better Economic Returns of Farm Produce" on January 02, 2023 in the Week long Ministry of MSME sponsored Advanced-MDP Training Programme on "Integrated Supply Chain Management of High Value Cash Crops with Special Reference to Apple and Saffron" w.e.f 30 Dec. 2022 to 05 Jan. 2023 at **Sher-e-Kashmir University of Agricultural Sciences and Technology -Kashmir**.
- Conducted sessions on the topic, 'Innovative Marketing Techniques' in week-long Ministry of MSME sponsored Advanced-MDP Training Programme on 5<sup>th</sup>



December, 2023 “Digital Marketing skills for Agri-startups” w.e.f Dec. 05–12, 2022. at **Sher-e-Kashmir University of Agricultural Sciences and Technology -Kashmir.**

- Conducted sessions on the topics (i) Concept of Survey: **Questionnaire Design** and (ii) Sampling, Sample Size, Response Rate on 16<sup>th</sup>-October 17, 2022 in the Two Week capacity program on Research Methodology for Social Science Faculty Members during October 10-24, 2022 at **Central University of Jammu.**
- Attended Valedictory Function and delivered talk as the Chief Guest of the International Seminar on Environment, Energy, and Health: Emerging Challenges and Policies on 03-04 November 2022, **Department of Economics, University of Jammu, Jammu.**
- Delivered Lead paper talk entitled “Instrumental Role of Agribusiness Enterprises in Agriculture Development of India” in the Technical Session in the Regional Conference on Specialty Agriculture in the Context of Farm Economy of Himalayan Region (21-22 September, 2022) organized by **Sher-e-Kashmir University of Agricultural Sciences and Technology of Jammu.**
- Contributed as a resource person in UGC sponsored Refresher course by **UGC-HRDC, Gujarat University, Ahmadabad** 30 June 2022.
- As Keynote Speaker delivered a talk on the topic ‘**Entrepreneurial Practices and Agricultural Sector**’ in Inaugural Session of the National Seminar (online) on ‘Entrepreneurial India: A Fascinating Vision’ at **Seth Navrang Rai Lohia Jairam Girls College, Lohar Majra, Kurukshetra** on 11<sup>th</sup> June, 2022.
- As Keynote Speaker delivered a talk on the topic” Predictive Analytics” in One Day National Online Workshop on “Predictive Analytics-Need of Modern Decision Making Process” at **Faculty of Management and Commerce Jagannath University, NCR, Haryana** on 13, April, 2022.
- Conducted sessions in the topic “**The Publication Process**” in the ICSSR, New Delhi sponsored the capacity building program on ‘**Strategy and Sustainable Development**’ on **30 March, 2022 at SMVDU.**
- Conducted one day online workshop on “**Entrepreneurial Skills for Students**”, for Seth Navrang Rai Lohia Jairam Girls College, Lohar Majra, Kurukshetra on 8<sup>th</sup> February, 2022.
- Conducted training session on ‘**Social Enterprises and Sustainable Development**’ on 19<sup>th</sup> January, 2021 in National Symposium on “**Sustainable Development: Pathways to Save the Planet**” on 20<sup>th</sup> December, 2021 at BPS Women University, Sonapat
- Conducted **Sessions** in the area, “**Basics of Time Series Analysis & Time Series Analysis using SPSS**” in the Refresher Course in “Statistical Computing in Social Sciences” organised by UGC-Human Resource Development Centre (UGC-HRDC) University of Rajasthan, Jaipur on 1<sup>st</sup> February, 2022
- Conducted a **Session** Webinar session as panellist on the topic, “**COVID 19 and MSMEs Sector**” on 20<sup>th</sup> September, 2021 in the Refresher Course in Commerce & Management organised by UGC-Human Resource Development Centre (UGC-HRDC) Kumaun University, Nainital (Uttarakhand).
- Conducted a training session on the topic “**Systematic Entrepreneurial Opportunities Identification through Business Plan Approach**” on 14<sup>th</sup> September, 2021 at **GGM Science College, Jammu.**
- Conducted as **Chairman** a **Technical Session** in Two-day Virtual International Conference on “**COVID-19 and Economic Impacts and Prospects: Challenges and Policies**” on 24<sup>th</sup> August, 2021, Organized by Universal Wiser, Singapore in collaboration with the Department of Economics, University of Jammu, India and University of Kashmir, India during 23<sup>rd</sup>-24<sup>th</sup> August, 2021
- Conducted a training session on the topic, “**Consequences of Covid -19 and Entrepreneurial Opportunities: An Appraisal in the Context of Indian Economy**” in

the UGC-Sponsored Refresher Course in 'Commerce and Management' on 18<sup>th</sup> August, 2021 organised by Human Resource Development Centre, Gujarat University, Ahmedabad.

- Conducted training session on 'Professional Development of Human Resources & Higher Education: Challenges & Prospects' on 10<sup>th</sup> June, 2021 in AICTE Sponsored STTP on "Strategic Planning in Higher Education Institutions: Issues, Tools and Techniques" at MIET, Jammu
- Conducted training session on '**Dynamics of Marketing of Honey Bee Products**' on 21<sup>st</sup> May, 2021 in "Beekeeping: Opportunities and Challenges" at Organized by AICRP (Honeybee & Pollinators), Division of Entomology, Faculty of Agriculture, SKUAST-Jammu In collaboration with National Bee Board, India
- Conducted training session "Vibrant Demography in Largest Democracy for Self Reliant India: In Special Reference to Social Enterprises" in AICTE Sponsored FDP on Social Enterprises Management and Self Reliant India" on 19<sup>th</sup> May, 2021 at Faculty of Management, MEFGI, Gujrat.
- Conducted training session on '**Research Process & Research Problem Formulation**' on 4<sup>th</sup> March, 2021 in Refresher **course** at Two-week UGC sponsored online Refresher Course on 'Research Methodology for Social Science' BY UGC-Human Resource Development Centre GJU S&T, Hisar GJU, Hissar.
- Conducted training session on "**Rational Decision Making: A Tool for Operation Management**", on 24<sup>th</sup> February, 2021 at SKUAST, Jammu
- Conducted training session on '**Lean Canvas: A Tool for Innovation Management & Uncertain World**' on 23<sup>rd</sup> February, 2021 in FDP on 'Innovation Management' under ATAL program of AICTE at Department of Humanities and Management, Dr. B R Ambedkar, National Institute of Technology, Jalandhar from 20<sup>th</sup> to 26<sup>th</sup> February, 2021.
- Conducted training session on '**Plagiarism**' on 19<sup>th</sup> January, 2021 in "**Workshop on Academic Writing**" from 15<sup>th</sup> - 21<sup>st</sup> January, 2021 at UGC-HRDC, BPS Women University.
- Conducted training sessions on, "**Entrepreneurial Practices & Business Plan Formulation: Process & Precautions**" on 18<sup>th</sup> February, 2021 in the refresher course on 'Entrepreneurship Development' organized by Human Resource Development Centre, University of Jammu from 15<sup>th</sup> - 27<sup>th</sup> February 2021
- Conducted training sessions on "**Technology Business Incubation: Process & Practices**" on 14<sup>th</sup> February, 2021 in DST Sponsored Two Week Faculty Development Program on "**Entrepreneurship**" at **GNDU College, Jalandhar**
- Conducted training session on 'Qualitative Research' in 'Professional Development of Human Resources & Higher Education: Challenges & Prospects' on 11<sup>th</sup> August, 2020 in a Webinar" at MIET, Jammu
- Conducted training session on '**Marketing Intelligence: Procedure & Practices**' in a workshop on "Role of Marketing Intelligence in Agricultural Marketing" 19-21 December, 2019 at **Sher-e-Kashmir University of Agriculture, Science & Technology, Jammu.**
- Conducted training sessions on "(i) **Coping Techniques of Stress Management** (ii) **Transaction Analysis Approach-A Tool for Stress Management**" on 10<sup>th</sup> February, 2020, in a Workshop on 'Stress Management' at School of Business Studies, PA University, Ludhiana.
- Conducted training session on '**Marketing Intelligence: Procedure & Practices**' in a workshop on "Role of Marketing Intelligence in Agricultural Marketing" 19-21 December, 2019 at **Sher-e-Kashmir University of Agriculture, Science & Technology, Jammu.**
- Conducted training sessions on (i) "Fostering Entrepreneurship in Educational Institutes- Challenges and Benefits"(ii) "Identifying Entrepreneurial Traits" on 11<sup>th</sup> July, 2019 in DST

Sponsored Two Week Faculty Development Program on "**Innovation & Entrepreneurship**" at **GNDU College, Jalandhar**.

- Conducted training session on 'Simple and Multiple Regression Modeling' in a workshop on "Research Methodology Using R & E-Views" 21-25 May, 2019 at **Faculty Development Centre**, Shri Mata Vaishno Devi University, Katra
- Conducted training session on 'Developing Collaborative Working Environment' on 6<sup>th</sup> April 2019 at Emcure Pharmaceuticals Plant at Bari Brahamana, J&K.
- Chaired a Technical Session in **International Conference** on 'Strategic Marketing Initiatives in Emerging Markets' on 15<sup>th</sup> March, 2019 at The Business School, University of Jammu
- Chaired a Technical Session in **International Conference** on 'Recent Trends in Business Management and Sustainable Development' during 22<sup>nd</sup> - 24<sup>th</sup> November, 2018 at MIMS, Manipur University, Imphal
- Conducted training session on 'Entrepreneurial Pedagogy' in a workshop on "Pedagogy" 13<sup>th</sup> March, 2019 at **Faculty Development Centre**, Shri Mata Vaishno Devi University, Katra.
- Conducted training sessions on 'Qualitative Response Modelling - Logit Analysis' as well as on 'Discriminant analysis' in Short Term Program on Research Methodology/Data Analytical Techniques in Social Sciences on 16 February 2019 at UGC-Human Resource Development Centre (HRDC), **Guru Jambheshwar University of Science & Technology, Hisar**.
- Conducted training sessions on 'Rational Decision Making : A Qualitative Perspective and 'Noise & Biasness: Hidden Cost of Inconsistent Decision Making" on 29<sup>th</sup> November, 2018, in '**Refresher Course organized by HRDC, Kurukshetra University Kurukshetra**
- Chaired a Technical Session and delivered an expert talk at International Conference on 'Recent Trends in Business, Management, and Sustainable Development' held on 22-24 November, 2018 at **Manipur University, Imphal**.
- Conducted training sessions on 'Correlation and Regression' on 12<sup>th</sup> October, 2018, in '**One-Week Faculty Development Program' on 'Research Methodology' organised by HRDC, SMVDU**.
- Conducted training sessions on 'Basics of Research Methodology on 9<sup>th</sup> October 2018, at **Sher-e-Kashmir University of Agriculture, Jammu**.
- Delivered Talk as Special Address in **International Symposium** on '**Community Engagement and Social Development: Lesson for Developing Countries**' on 25<sup>th</sup> September, 2018 at BPS Mahila Vishwavidyalaya, Sonipat, Haryana.
- Conducted training session in workshop on '**Statistical Inference using software SPSS and E-Views**' on 24<sup>th</sup> September 2018, at BPS Mahila Vishwavidyalaya, Sonipat, Haryana.
- Chaired a Technical Session in National Seminar on "Contemporary Practices and Trends in Business, Management and Society" held on 21<sup>st</sup> May, 2018 at SMVD University, Katra.
- Conducted training sessions as extension lecture on 'Project Feasibility Analysis with Special Reference to Technical & Financial Feasibility', on 9<sup>th</sup> March at Chaudhary Ranbir Singh University, Jind. (Haryana).
- Conducted training session on "Business Plan Formulation" on 23<sup>rd</sup> February, 2018 at School of Business Studies, **PA University, Ludhiana**.
- Conducted training sessions on 'Marketing Management & Marketing Support available to MSME Units' in the Department of Science and Technology sponsored '**National Level Faculty Development Programme**' on 27<sup>th</sup> December, 2017, organized by

National Institute of Food Technology Entrepreneurship & Management, Kundli, Delhi, NCR.

- Conducted training sessions on (i) “EDPs in India- role of DST (NSTEDB) and other promotional institutions, (ii)How to Identify and Select Potential Entrepreneurs: various tool and techniques etc.” in the Department of Science and Technology sponsored ‘**National Level Faculty Development Programme**’ on 8<sup>th</sup> December, 2017, organized by Central University of Jammu, Jammu.
- Chaired a technical session, in ‘International Case Study Conference’ held during 11<sup>th</sup> - 13<sup>rd</sup> December, 2017 at SMVD University, Katra.
- Chaired a technical session and delivered an expert talk entitled, ‘**Entrepreneurship, Skill Development**’ in National Conference on the theme, ‘**Emerging Dynamics of Entrepreneurship, Skill Development and Rural Livelihood in New Economic Era**’ during 8<sup>th</sup> -9<sup>th</sup> September, 2017 at The Business School, Bhaderwah Campus, University of Jammu.
- Conducted training sessions in The ICSSR sponsored Workshop on, “**Regression Modeling with case analysis, Qualitative Response Modeling with Logit & Tobit Regression**” on 23<sup>rd</sup> June, 2017 at MLS University, Udaipur.
- Delivered Talk as Chairperson Valedictory session on “*Opening the Gate for FDI-Boon or Bane*” in National Seminar at DAV College, Jalandhar on 25<sup>th</sup> March, 2017.
- Conducted training sessions on, “**Research Methodological Tools & Applications**” on 24<sup>th</sup> March, 2017 at Bhagat Phool Singh Mahila Vishwavidyalaya, Sonipat.
- Delivered Keynote Address Session on “**Happening Haryana & its Role in Economic Growth**” in National Conference at Vaish Arya Kanya Mahavidyala, Bahadurgarh, Haryana on 22<sup>nd</sup> March, 2017.
- Delivered training sessions(03) on, “**Quantative & Qualitative Data Forecasting; Attitude Measurement & Multi-Dimensional Scaling; Autocorrelation**” in Two Week Refresher Course on “Research Methodology” conducted during 14<sup>th</sup>-27<sup>th</sup> March, 2017 by HRDC, SMVDU, Kakryal, Katra.
- Delivered training session on “**NPA Management**” in Three-Day Management Development Programme on, “Capacity Building for Banks Officers/Managers” during 19-21<sup>st</sup> March, 2017 by HRDC, SMVDU, Kakryal, Katra.
- Delivered Invited Talk on “**Measurement of Relationship Applying Panel Error Correction**” on 7<sup>th</sup> of March, 2017 in 19<sup>th</sup> Annual National Conference of Society of Statistics, Computer and Application at Sher-e-Kashmir University of Agriculture, Jammu.
- Conducted session on “**Psychometric Test for Behavioural Analysis**” in National Mission for Building of Bankers for Financing MSMSE Sector Workshop organized by Reserve Bank of India at Pathankot, Punjab 20<sup>th</sup> February, 2017.
- Conducted Mock Interviews and Career Counseling session at Manipur University, Imphal on 28-29 July, 2016.
- Delivered an Expert Talk as Resource Person during Technical Session in National Seminar on the theme ‘*Entrepreneurship: The Road Ahead*’ during March, 8<sup>th</sup>-9<sup>th</sup>, March, 2016 at School of Management Studies, Punjabi University, Patiala.
- Delivered Keynote Session in National Seminar on the ‘*Relevance of Swadeshi in Present Era*’ at Saheed Udham Singh College, Indri, Haryana, on 27<sup>th</sup> February, 2016.
- Delivered Six Sessions on Stress Management, Ethical Issues in HR, Validity and Reliability Issues in Research, Transaction Analysis in Two Week duration **AICTE** sponsored Faculty Development Programme held from 21<sup>st</sup> December, 2015 to 3<sup>rd</sup> January, 2016 at SMVD University, Katra.
- Chaired a Technical Session in National Seminar on Economics of “*Make in India*” held from 29<sup>th</sup> -30<sup>th</sup> September, 2015 at SMVD University, Katra.

- Chaired a Technical Session in ICSSR Sponsored International Conference on 'Challenges in Inclusiveness of the Fourth World' held from 17<sup>th</sup>-18<sup>th</sup> December, 2015 and also presented paper entitled, "An Investigation of Operational Performance of Hospitals of India with Firm-Level Data" at Shri Mata Vaishno Devi University, Katra, J&K.
- Delivered an Expert Talk during Plenary Session in National Seminar on the theme '**Problems and Challenges of Micro, Small and Medium Enterprises**' during March, 27<sup>th</sup>-28<sup>th</sup>, March, 2014 at School of Management Studies, Punjabi University, Patiala.
- Conducted Three sessions in The Indian Econometrics Society (TIES) sponsored National Workshop on, "**Basic Econometrics**" during 3<sup>rd</sup> to 8<sup>th</sup> March, 2014 at Shri Mata Vaishno Devi University.
- Co-Chaired a technical session in Regional Seminar on the theme, '**Employment Volatility in Context with Economic Development**' on 25<sup>th</sup> October, 2013 at The Business School, Bhaderwah Campus, University of Jammu.
- Delivered Plenary Lecture in Regional Seminar on the theme, '**Employment Volatility in Context with Economic Development**' on the topic 'Volatility in Indian Economy', on 25<sup>th</sup> October, 2013 at The Business School, Bhaderwah Campus, University of Jammu.
- Co-Chaired a technical session in Regional Seminar on the theme 'Microfinance and Microentrepreneurship: Issues and Challenges, 08<sup>th</sup>-09<sup>th</sup> August, 2013 at Bhagat Phool Singh Mahila Vishwavidyalaya, India in association with Banque Populaire Chair in Microfinance of the Burgundy School of Business, France.
- Delivered three expert lecture sessions on, "**Reliability and Validity of Scales Formulation**" on 10-11<sup>th</sup> June, 2013 in **Research Methodology Workshop** at BGSB University Rajouri, J&K.
- Delivered an expert lecture and Hands-on Training session on, "**Applied Discriminant Analysis**" on 26<sup>th</sup> February, 2013 at Deptt. of Statistics, University of Jammu, Jammu.
- Delivered an expert lecture session on, "**Reliability and Validity of Scales Formulation**" on 22<sup>nd</sup> February, 2013 at Central University of Rajasthan, Kishangrah.
- Delivered expert lecture sessions and Hands-on Training for **four days** on different tools of Applied Econometrics in **Research Methodology Workshop** during 19<sup>th</sup>-22<sup>nd</sup> February, 2013 at University of Rajasthan, Jaipur.
- Co-Chaired a technical session in National Seminar on the theme '**Strategic Dimensions of Value Chain for Sustainable Development**' on 1<sup>st</sup> September, 2012 at Shri Mata Vaishno Devi University, Katra.
- Delivered expert lecture session on the topic, "**Multivariate Data Analysis National Workshop on Use of Quantities Methods in Political Science** on 25<sup>th</sup> May, 2012 at Dyal Singh College, Karnal
- Conducted training session on "**Establishing Business New Ventures and Business Plan Formulation**" at Government College of Engineering and Technology, Jammu on 23<sup>rd</sup> May, 2012.
- Delivered an expert lecture sessions and Hands-on Training for three days on different tools of Applied Econometrics at **National Workshop** on Research Methodology during 24<sup>th</sup>-26<sup>th</sup> March 2012 at Department of Economics, University of Rajasthan, Jaipur.
- Delivered an expert lecture session on the topic, "**Demand Forecasting Issues Related to Supply Chain Management**' at **Executive Development Programme**, on 23<sup>rd</sup> September, 2011 organized by College of Management, Shri Mata Vaishno Devi University, Katra.
- Conducted training session on, "**Constitution of Business Plan: Formulation & Precautions**" in the Faculty Development Programme conducted on 15<sup>th</sup> January, 2011 by Government College of Engineering and Technology, Jammu.

- Conducted a training session on, “**Business Ethics: Issues and Practices**” in the Two-Day National Workshop on *Promotion of Ethical Values* on 12<sup>th</sup> March, 2011 sponsored by UGC conducted by *Dyal Singh College, Karnal*.
- Delivered an Expert lecture on, “**Psychology of Human Interaction**” for the employees of Reserve Bank of India, Regional Office, Jammu on 2<sup>nd</sup> June, 2010.
- Delivered Expert lectures and hands-on training session on, “**Cointegration and Granger Causality Analysis**”, in the *Faculty Development Programme* on Research Methodology at *BBSB Engineering College, Fatehgarh Sahib*, during 8<sup>th</sup>-9<sup>th</sup> July, 2010.
- Conducted training session on, “**Transaction Analysis Approach**”, in the Refresher Course in Social Sciences on 26<sup>th</sup> September, 2010, *Deptt. of Economics, University of Jammu, Jammu*.
- Conducted training session on, “**Intellectual Property Rights and Indian Economy**”, in the Refresher Course at *The Business School, University of Jammu*.
- Conducted training session on, “**Patent Regime and Economic Reforms**”, on 13<sup>th</sup> September, 2010 at the Government College for Women, Parade, Jammu.
- Conducted training sessions for Three-Day on, “**Applied Econometrics**”, during 26<sup>th</sup>-28<sup>th</sup> November, 2010. in the *Faculty of Management Studies, Gurukul Kangri University, Haridwar*
- Conducted a training session on, “**Problems of Estimation on Financial Econometric Models**” in the workshop on ‘*Quantative Techniques in Business*’ on 29<sup>th</sup> October, 2009 by *Deptt. of Business Economics, University of Delhi*.
- Delivered an expert lecture in the, “**Refresher Course in Social Sciences**” conducted by Academic Staff College, on 26<sup>th</sup> September, 2009, University of Jammu.
- Conducted training sessions for Three-Day on, “**Applications of Econometrics to Research and Analytical Problems**” during 27<sup>th</sup>-29<sup>th</sup> July, 2009 at Faculty of Management Studies, Gurukul Kangri University, Haridwar.
- Delivered Expert lectures and hands-on training session at *Gyan Jyoti Institute of Management & Technology, Mohali* on 29<sup>th</sup> June, 2009 the Staff Development Programme.
- Conducted a training session on “**Indian Handicrafts - A Critical Review of the Role of GOI and NGOs**”, on 11<sup>th</sup> May, 2009 in One-Day workshop on *Human Resource Development by Ministry of Textiles (H)*.
- Conducted a training session on “**Understanding of Entrepreneurial Qualities/ Attitude**” on 25<sup>th</sup> March, 2009. in *Entrepreneurship Skill Development Programme at Jammu*
- Delivered an expert Lecture for the faculty and students on the topic ‘**Intellectual Property Rights and Indian Economy**,’ on 6<sup>th</sup> March, 2009 at *Institute of Management Science, Jammu*.
- Conducted Eight (08) Hands-on Training sessions in MHRD-AICTE sponsored FDP on 3<sup>rd</sup>-4<sup>th</sup> July, 2008 at Malviya National Institute of Technology (MNIT), Jaipur,.
- Conducted a training session on the topic, ‘**Forecasting Issues Related to Supply Chain Management**’ at **Executive Development Programme**, on 22<sup>nd</sup>-23<sup>rd</sup> September, 2007, organized by *College of Management, Shri Mata Vaishno Devi University, Katra*.
- Delivered expert Lecture at Entrepreneurship Skills Development Programme on the topic ‘**Managing Time and its Importance for Running Own Organization**,’ on 23<sup>rd</sup> October, 2007, *GPCW, Jammu*.
- Delivered a training session on, ‘**Applied Employees Motivation Practices**’ in **Executive Development Programme** on 15<sup>th</sup> -16<sup>th</sup> December, 2007, organized by College of Management, Shri Mata Vaishno Devi University, Katra.

### Webinars/Panel Discussions (Selected)

1. Conducted One Day session on the topic “Business Plan & Lean Canvas: Tools for Uncertain World” organised by TBIC-SMVDU on 10<sup>th</sup> July, 2020.
2. Conducted one day session on the topic, “Qualitative Response Regression Modelling” in the research methodology based one week workshop on ‘Qualitative Research Methods’ organised by Shri Vishwakarma Skill University, Gurugram, NCR from 28<sup>th</sup> April to 4<sup>th</sup> May, 2020
3. Performed as invited Panelists in a web-based panel discussion on the topic, “Covid 19 Relief Fund Not a Magic Wand” on organised by Manipal University, Jaipur 23<sup>rd</sup> May, 2020.
4. Contributed as Guest of Honour and speaker in a webinar on the topic, “Sectoral Outlook in India: Post Covid-19 Scenario”, organized by Haryana School of Business, Guru Jambheshwar University of Science and Technology, Hisar, Haryana on 6<sup>th</sup> June 2020.
5. Contributed as resource in the International webinar on the Topic, “To Re-Open or Not to Re-Open - The Covid19 Dilemma” organised by MBC Management Business Consultants Sagl, Switzerland on 10<sup>th</sup> June,2020
6. Contributed as Speaker in international webinar on, “Covid-19 Fiscal Management Ways and Challenges Ahead organised by SIR MVGA&C College, Kuvempu University Bhadravathi, Karnataka on 4<sup>th</sup> June 2020.
7. Contributed as Speaker in International Multidisciplinary Webinar Cum Faculty Development Programme on the Topic, “Pandemic, Life & Development: Present Challenges & Futuristic Resilience of Humankind” Morigaon College Morigaon, Assam, India" on 17<sup>th</sup> June,2020.

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### Selected Conferences/Seminars Paper Presented (Selected)

- Singh S. and Sharma, Suparn(2023), “Corporate Social Responsibility Practices and Sustainable Outcomes: A System Thinking Approach” in “Two Day ICWA Sponsored International Conference on “Achieving Sustainable Development Goals in Post-COVID-19 World: Regional Challenges, Opportunities and Policy Options 21<sup>st</sup> -22<sup>nd</sup> December, 2023 organized by Department of Economics, University of Jammu, Jammu.
- Chandra N. and Sharma, Suparn (2023), “Measurement of National Intellectual Capital and Causality Analysis with Economic, Sustainable and Innovative Growth”, Accepted for presentation in **20<sup>th</sup> World Congress of International Economic Association**, 11 - 15 December 2023, Medellin, Colombia
- Jain,A. and Sharma, Suparn (2023), “A Study on Comparative Analysis of Non Performing Assets between Private and Public Sector Banks “International Conference on “Recent Advances in Business, Management and Data Analytics” 15<sup>th</sup> -16<sup>th</sup> March, 2023 at University of Kashmir
- Singh Rohit and Sharma, Suparn (2022), “Establish Nexus between Corporate Governance and Performance of Indian Banks: APMG-ARDL Panel Data Analysis.” International Conference on “Role of Higher Education Institutions in Advancing Sustainable Development Goals “November, 22-23, 2022 at BPS Women University, Sonapat.
- Chandra N. and Sharma, Suparn (2022), Intellectual Capital a Maneuver for Sustainable Competitive Advantage: A Theoretical Review International Conference on “Role of Higher Education Institutions in Advancing Sustainable Development Goals “November22-23, 2022 at BPS Women University, Sonapat
- Singh Rohit and Sharma, Suparn (2022), “Agency Theory or Stewardship Theory- Controversial View on Corporate Governance” in the International Conference on

'Economics to Earthonomics: Shifting Paradigms, Policy Paralysis, and Worsening Sustainability', organized during 9-11 March, 2022

- Khajuria N. and Sharma, Suparn (2021), "Determinants of Social and Financial Efficiency of Microfinance Institutions in India" in the International Conference on 'Public Policy, Governance and Management', organized on 12<sup>th</sup> June, 2021 by Department of Public Policy and Governance, Gujarat University & Secured 3<sup>rd</sup> rank in Research Paper Presentation.
- Sharma, Suparn (2019), "Efficiency Decomposing in Advertising of Top 50 Advertisers in India: An Empirical Investigation" **International Conference** on 'Management Education: The Road Ahead', on 6<sup>th</sup>-7<sup>th</sup> June, 2019 at SMVDU.
- Sharma, Suparn (2019), "Analysis of Long Tail vs. Pareto Rule as Online Marketing Strategy: A Comprehensive Literature Review" in **International Conference** on 'Strategic Marketing Initiatives in Emerging Markets' on 15<sup>th</sup> -16<sup>th</sup> March, 2019 at The Business School, University of Jammu.
- Sangwan, Sumit and Sharma, Suparn (2018), "Efficacy of Social Media for Consumer Decision Making" **International Conference** on 'Recent Trends in Business Management and Sustainable Development' on 22<sup>nd</sup> - 24<sup>th</sup> December, 2018 at MIMS, Manipur University, Imphal
- Sharma, Suparn and Shanif Majeed Zargar (2018), "Impact of Gender on Decision Making Style" 2<sup>nd</sup> **International Conference** in Advancement in Engineering, Applied Sciences and Management on 15<sup>th</sup> April 2018 at ICSSR N-W Regional Center, Punjab University, Chandigarh.
- Sharma, Suparn and Shravni (2015), "An Investigation of Operational Performance of Hospitals of India with Firm-Level Data" in ICSSR Sponsored **International Conference** on 'Challenges in Inclusiveness of the Fourth World' held from 17-18 December, 2015 at Shri Mata Vaishno Devi University, Katra, J&K.
- Sharma, Suparn and Raina, Dalip (2014), "Measurement of Productivity and Efficiency of Commercial Banks in India using Fare-Primont Approach" in the 17<sup>th</sup> **World Congress of International Economic Association** from 6<sup>th</sup>-10<sup>th</sup> June 2014, Amman, Jordan.
- Sharma, Suparn and Shravni (2013), "Performance Measurement and Evaluation of Selected Private Sector Hospitals: A Case of India" **50<sup>th</sup> Annual Golden Jubilee Conference of the Indian Econometric Society**, 22<sup>nd</sup> - 24<sup>th</sup> December, 2013 Indira Gandhi Institute of Development Research (IGIDR), Mumbai.
- Sharma, Suparn and Raina, Dalip (2013), "Determination of Factors Affecting the Development and Performance of Steel Industry in India" **96<sup>th</sup> Annual Conference of the Indian Economic Association**, 27<sup>th</sup>-29<sup>th</sup> December, 2013 held at Meenakshi University, Kanchipuram Campus, Chennai, Tamil Nadu.
- Sharma, Suparn and Shravni (2013), "Efficient Utilisation of Resources as a Measure of Good Governance in India: A State Level Analysis", 26<sup>th</sup> March, 2013 in **15<sup>th</sup> Thinkers and Writers Forum**, SKOCH Foundation, New Delhi.
- Sharma, Suparn and Raina, Dalip (2012), "Technical Efficiency and Value Chain Determinants of Commercial Banks", 1<sup>st</sup> September, **National Seminar on Strategic Dimensions of Value Chain for Sustainable Development**, Shri Mata Vaishno Devi University, Katra.
- Sharma, Suparn and Raina, Dalip (2011), "A Study of Stochastic Frontier Approach towards Indian Commercial Banks", 6<sup>th</sup> - 8<sup>th</sup> January, **Annual Conference, The Indian Econometric Society**, Devi Ahaliya University, Indore.
- Sharma, Suparn and Sehgal, Shallu (2010), "Total and Partial Factor Productivity Measurement: A Study of Small Scale Industries", 4<sup>th</sup>-6<sup>th</sup> March, **Annual Conference, The Indian Econometric Society**, Jammu.



- Sharma, Suparn and Sehgal, S. (2009), "Measurement of Total Factor Productivity of Punjab Food and Beverage Industry", 27<sup>th</sup>-28<sup>th</sup> February, presented in **National Seminar** on *Growth of Indian Industrial Sector-A Roadmap for Success* at SMVD University, Katra.
- Rana, R.K., and Sharma, Suparn (2008), "Dynamics of Education and Economic Development: An Experience of Indian States", 27<sup>th</sup>-29<sup>th</sup> December, paper presented at **91<sup>th</sup> Annual Conference of Indian Economic Association**, M.S. Sukhadia University, Udaipur.
- Sharma, Suparn and Sehgal Shallu (2007), "Dynamics of Economic Growth of India vis-à-vis China with Special Reference to Telecommunication Sector", 25<sup>th</sup>-27<sup>th</sup> October, presented at **90<sup>th</sup> Annual Conference of Indian Economic Association** at University of Kashmir, Srinagar.
- Suparn, Sharma (2007), "Job Satisfaction and Employees Turnover: Strategies for Call Centre Workplaces", **International Seminar** on Prospective in Strategic Management, 23<sup>rd</sup> -24<sup>th</sup> November, K.U., Kurukshetra
- Suparn, Sharma and Jyoti (2007), "Trends and Implications of Service Sector Growth in India", **National Seminar** on *Service-Led Growth: Myth or Reality?* 6<sup>th</sup>-7<sup>th</sup> January, Shri Mata Vaishno Devi University, Katra
- Suparn, Sharma and Sehgal, Shallu (2007), "Indian Telecom Sector: Its Growth and Development", **National Seminar** on *Service-Led Growth: Myth or Reality?* 6<sup>th</sup>-7<sup>th</sup> January, Shri Mata Vaishno Devi University, Katra
- Suparn, Sharma (2006), "Financial Sector Reforms and Public Sector Banks in India: Issues and Challenges", **National Seminar** on *Indian Economy: Emerging Challenges in Globalised Regime*, 18<sup>th</sup>-19<sup>th</sup> November, DAV College, Pehowa.
- Sharma, Suparn (2006), "Informal Rural Industrial Sector under New Economic Policy", 18<sup>th</sup>-19<sup>th</sup> February, paper presented in the **National Seminar** on *Small Scale Industries in Punjab under New Economic Regime: Performance & Strategies* organised by GND University, Amritsar.
- Sharma, Suparn and Jyoti (2006), "Emerging Trends of Inter-Sectoral Growth in India with Special Reference Services Sector", 29<sup>th</sup>-30<sup>th</sup> April, paper presented in **International Conference** on *Brand India*, Lovely Institute of Management, Jalandhar.
- Suparn Sharma and Jyoti (2006), "A Roadmap for Outsourcing Services in India" presented in **National Seminar** on *Challenges and Opportunities in Services Marketing*, 2<sup>nd</sup>-3<sup>rd</sup> December, University of Jammu, Jammu.
- Jyoti and Sharma, Suparn (2005), "Performance and Prospects of BPO in India", 17<sup>th</sup> December, paper presented in **National Seminar** on *BPO Sector*, Apeejay Institute of Management, Jalandhar.
- Sharma, Suparn and Mathur, N.D. (2005), "Rural Industries and the Policy of Globalisation", 17<sup>th</sup>-18<sup>th</sup> October, paper presented in the **National Seminar** on *Globalisation: Myth or Reality*, University Commerce College, Jaipur.
- Sharma, Suparn and Rana, R.K. (2005), "Intellectual Property Rights and Indian Economy: An Analytical Study", 27<sup>th</sup>-29<sup>th</sup> December, paper presented at **88<sup>th</sup> Annual Conference of Indian Economic Association**, Andhra University, Visakhapatnam.
- Sharma, Suparn (2004), "Vocational Education as a Means of Human Resource Development in India", 29<sup>th</sup>-30<sup>th</sup> April, paper presented in **National Seminar** on *Issues and Challenges in Contemporary Management*, K.U., Kurukshetra.
- Sharma, Suparn (2004), "Women Empowerment in Rural India: An Overview", 8<sup>th</sup>-9<sup>th</sup> September, paper presented in **National Seminar** on *Rural Development Administration in 21<sup>st</sup> Century*, organised by K.U., Kurukshetra & HIRD, Nilokheri.

- Sharma, Suparn (2004), "IPR and its Impact on Indian Economy", 23<sup>rd</sup> September, paper presented in the **National Seminar** on *IPR: New Challenges for Indian Economy* organized by G.M.N.C., Ambala Cantt.
- Rana, R.K. and Sharma, Suparn (2003), "Small Scale Industries and Economic Reforms", 8<sup>th</sup>-9<sup>th</sup> March, presented in the **National Seminar** on *Problems and Prospects of SSIs in North-Western India*, Guru Jambheshwar University, Hisar.

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### Membership in Professional Societies

- Member of Indian Economic Association
- Member of The Indian Econometric Society
- Member of Indian Political Economic Association
- Member of Indian Association for Research in National Income & Wealth.
- Society for Pathways to Sustainability (PathS)

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### Massive Open Online Courses

- **Successfully Completed Massive Open Online Course (MOOC) Entitled 'Principles of Management'** offered by Johns Hopkins University, USA (February, 2023)
- **Successfully Completed Massive Open Online Course (MOOC) Entitled 'Unethical Decision Making in Organizations'** offered by University of Lausanne, Switzerland (June, 2022)
- **Successfully Completed Massive Open Online Course (MOOC) Entitled 'Leading Teams'** offered by University of Michigan, USA (September, 2020).
- Successfully completed Massive Open Online Course (MOOC) entitled '**Do Your Venture: Entrepreneurship for Everyone**' offered by Indian Institute of Management Bangalore. (April-June, 2020).
- Successfully Completed Massive Open Online Course (MOOC) Entitled '**Effective Problem-Solving and Decision-Making**' offered by University of California, Irvine, USA (May, 2020).
- Successfully Completed Massive Open Online Course (MOOC) Entitled '**Inspiring and Motivating Individuals**' offered by University of Michigan, USA (May, 2020).
- Successfully Completed Massive Open Online Course (MOOC) Entitled '**Influencing People**' offered by University of Michigan, USA (May, 2020).
- Successfully completed Massive Open Online Course (MOOC) entitled '**People Management**' offered by Indian Institute of Management Bangalore. (October, 2017-January, 2018).
- Successfully completed Massive Open Online Course (MOOC) entitled '**People Management for Entrepreneurs**' offered by Indian Institute of Management Bangalore. (April-September, 2017)

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### Workshops Attended / Participated (Selected)

- Attended/ Participated and successfully completed '**Online Training Program for Mentors**' organized under National Initiative for Technical Teacher Training (NITTT) during, 22-26 November, 2021 by AICTE.
- Attended/ Participated and successfully completed Training on '**Pre-Incubations & Incubation Management**' as part of '**IIC Innovation Ambassador Training Series**' organized by Institution's Innovation Council of MHRD's Innovation Cell, AICTE, 16-17 January, 2020 at LPU, Jalandhar,
- '**FDP201x Pedagogy for Online and Blended Teaching-Learning Process**' during May- June, 2018 organized by IIT Bombayx, Mumbai.

- Attended/ Participated and successfully completed '**FDP201x Pedagogy for Online and Blended Teaching-Learning Process**' during May- June, 2018 organized by IIT Bombayx, Mumbai.
- Attended/ Participated and successfully completed '**Foundation Program in ICT**' during March- April, 2018 organized by IIT Bombayx, Mumbai.
- Attended/ Participated and successfully completed MHRD Sponsored Two Days Workshop-cum-Training Programme on '**Institutional Digital Repository**' during 16-17 March, 2018 organized by NDLI, IIT Ropar and IIT Khargpur
- Attended/ Participated and successfully completed two weeks, '**National Faculty Development Programme on Entrepreneurship**' organized by Entrepreneurship Development Institute, Ahmadabad from 12<sup>th</sup> March to 23<sup>th</sup> March, 2012.
- Attended/ Participated and successfully completed two days ISTE Workshop, '**Akash for Education**' organized by IIT Bombay under National Mission on Education through ICT from 10<sup>th</sup> to 11<sup>th</sup> November, 2012.
- Attended/ Participated and successfully completed a short term course, '**Faculty Development Programme on Intellectual Property Rights**' organized by Department of Management Studies, IIT Delhi from 24<sup>th</sup> March to 28<sup>th</sup> March, 2008.
- Attended/ Participated and successfully completed *one week workshop* on, "**The Application of Mathematical and Statistical Tools in Economics**", 1<sup>st</sup> October 2001 to 7<sup>th</sup> October 2001, organized by Deptt. of Economics, K.U., Kurukshetra.

(Dr.Supran Kumar Sharma)